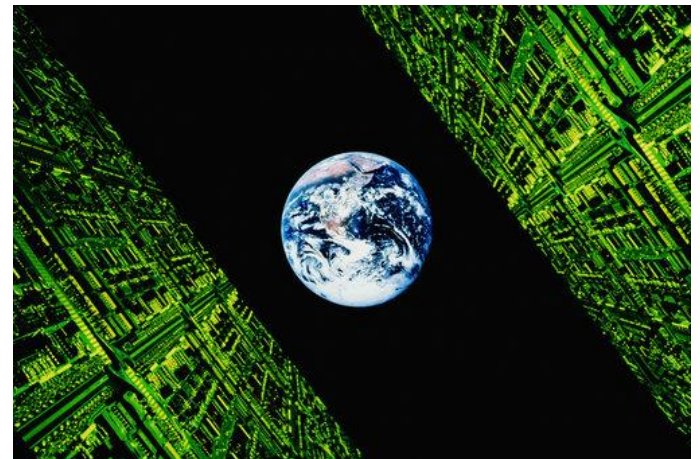


HCL: Pioneers of Modern Computing

"Any sufficiently advanced technology is indistinguishable from magic."

- Arthur C. Clarke



Building Technologies of the Future

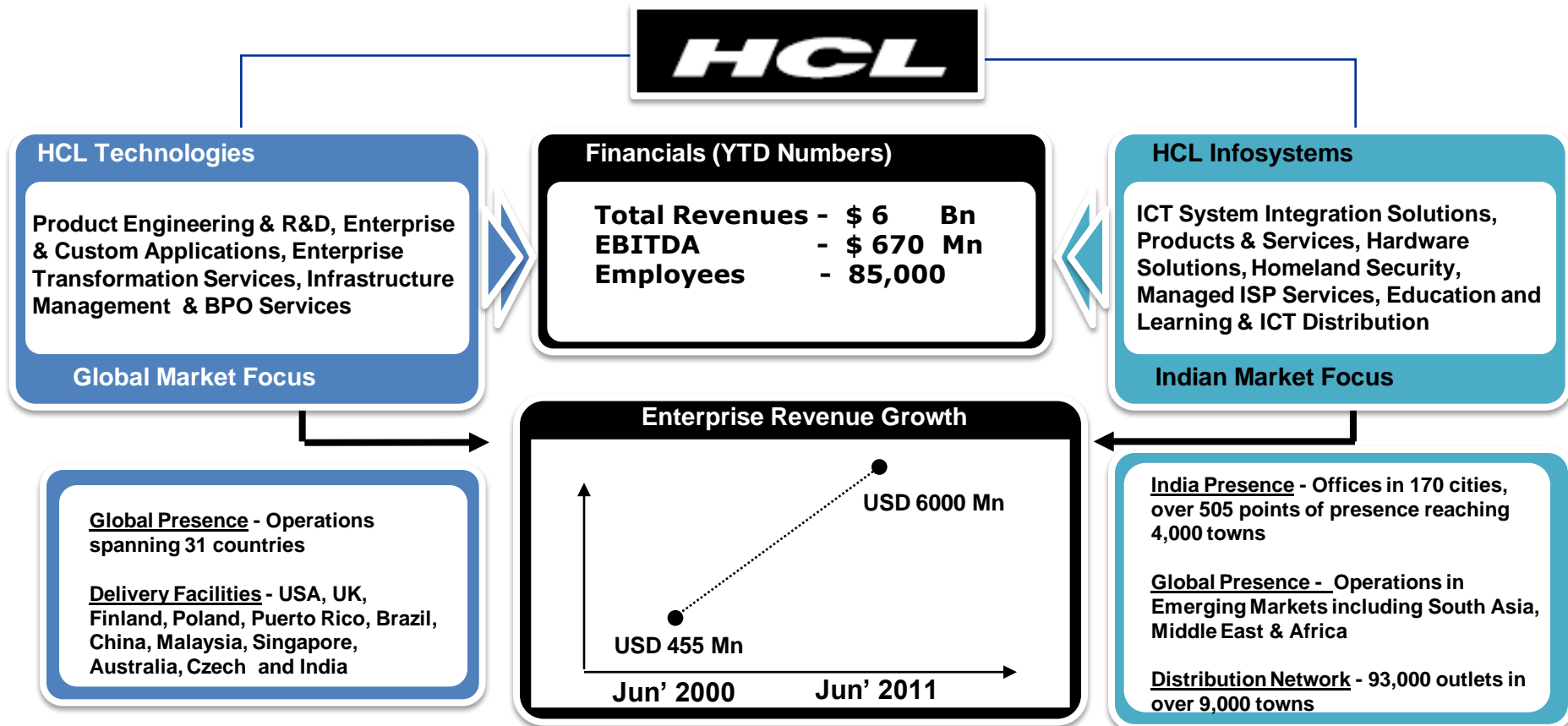
17 August 2011

HCL

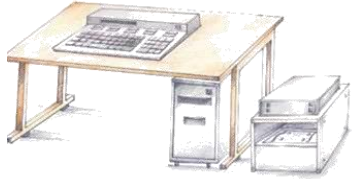
What's inside

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Backed by a Pioneer of Modern Computing



HCL Firsts



1st truly indigenous computer 8C. Shipped same time as Apple, three years before IBM PC.



1st offshore site started in Belfast - laying the foundations of GDM



1st to cross the 100,000 unit milestone in the Indian Desktop PC market.

1st home computer for India – “The Beanstalk”



1st to offer multi-service delivery



1st to value employees over customers



1st IT major to start mainstream advertising



1st to engage in mature global partnerships



HCL

HCL in Technology: the three eras

1976 - Making Dreams a Reality Hindustan Computers Ltd. is born



Hindustan Computers Limited set up

NEW DELHI Aug. 11, 1976
Microcomp has joined hands with the Uttar Pradesh State Electronics Corporation to set up Hindustan Computers Limited. The top management at HCL are not new to the world of computers. All of them have worked for DCM Data Products. Considering this fact, and looking at Microcomp's quick success in the market, HCL seems to have all it takes to make a name for itself.

Develops the first indigenous micro-computer at the same time as Apple and 3 years before IBM's PC in 1978. This micro-computer virtually gave birth to the Indian computer industry



Enters into JV with HP, Nokia and Perot Systems

Launches India's first Home Computer - "The BeanStalk"

Pioneers remote infrastructure management, now one of world's best performing Infrastructure providers

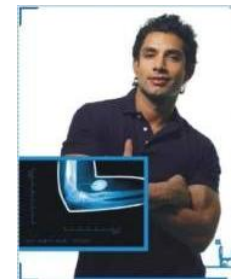
HCL's R&D is spun-off as HCL Technologies - marks advent into software services



Addressing end to end technology solutions in the Security & Surveillance domain

Empowering space research and oilfield exploration with High Performance Computing

Acquires AXON - the largest acquisition ever by an Indian IT company



Designs implantable medical devices for pain relief



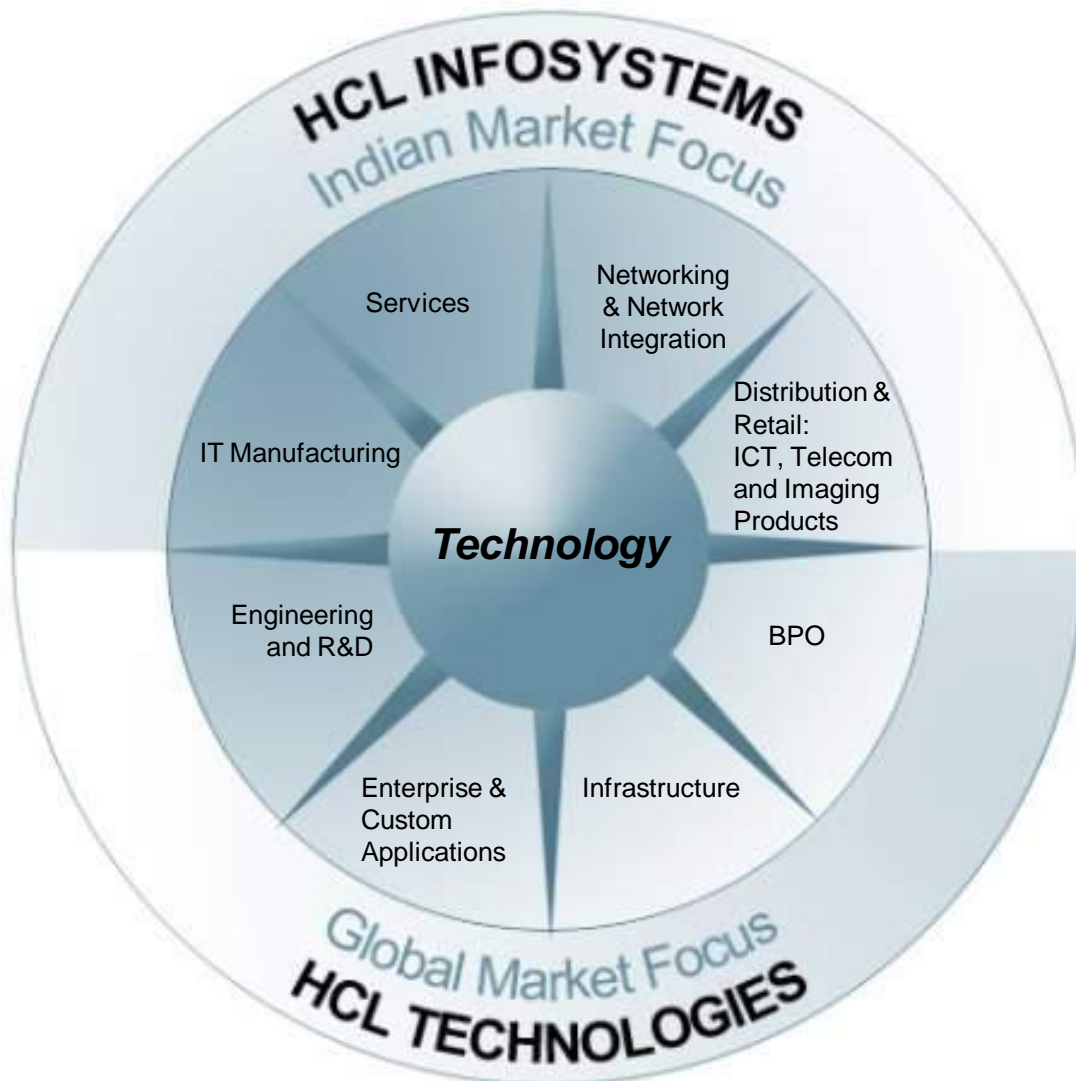
Creates Flight Management systems for the world's most advanced aircraft

1970s & 80s - The Pioneering Years

1990s - Years of Consolidation

Building Technologies of the Future

HCL Business Model



Global presence in 31 countries

Americas

Brazil
Puerto Rico
USA
Mexico

Asia

China
Hong Kong
India
Israel
Japan
Malaysia
Saudi Arabia
Singapore
UAE
Qatar
Indonesia

Africa

South Africa

ANZ

Australia
New Zealand

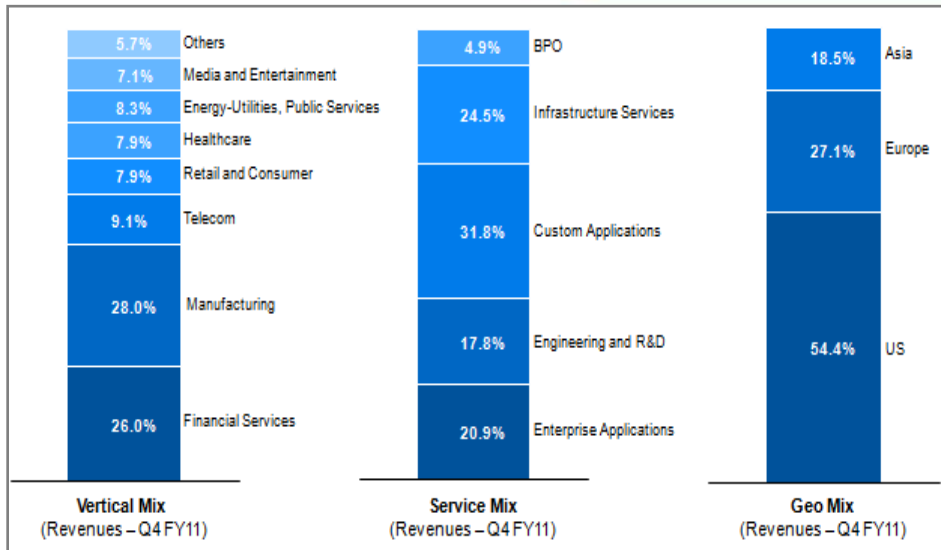
Europe

Belgium
Czech Republic
Finland
France
Germany
Italy
Netherlands
Poland
Sweden
Switzerland
UK
Norway
Denmark

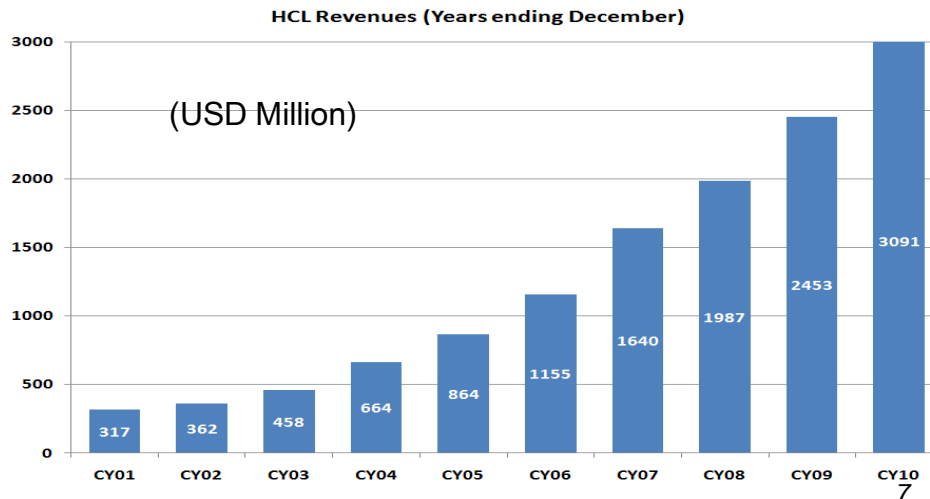
HCL

HCL Technologies – The Magic of the Empowered Employee

Diversified and De-risked portfolio



Revenues have grown by over 3.6 times since HCL began its transformation journey in 2005



1 Value-centricity driven by customer insight

Customer centric value offerings establish the difference between a provider and a partner. The difference comes from unique customer insights backed by competencies and validated by customer experience

2 HCL understands transformational challenges

Performance
Business Alignment
Cost and ROI
Predictability

3 How we do it...

Multi-Service Delivery - Only organization with full service range of IT infrastructure, applications & BPO services



HCL Infosystems - Touching India



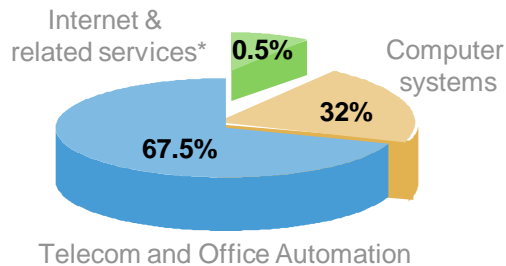
Ajai Chowdhry

Founder HCL & Chairman, HCL Infosystems

He was recently honored with:

- Ajai Chowdhry conferred the prestigious '**Padma Bhushan**'
- '**Honoris Causa Doctorate**' of Science for his contribution to the Indian IT Industry by IIT Roorkee
- **Asia Business Leader Award 2010** for Viewers Choice Category by CNBC
- '**India Innovator of the Year Award**' at CNBC TV18 India Business Leader Awards 2010

Revenue: USD 2.6 Bn



* Discontinuing Operations



HCL Infosystems continues its transformation Journey:

- Ranked #1 in IDC-Dataquest Customer Satisfaction Survey 2011; Third year in a row.
- Tops Employee Satisfaction Charts for the 6th consecutive year in Dataquest Survey
- DQ - IDC ranks your company #2 Domestic ICT Company. The Company was also rated among Top10 ICT Companies in India.

To read further, visit hcl.com/business-streams.asp

1 Leading System Integration & Services Organization

Pioneering a new wave in ICT through strategic initiatives in ICT Systems Integration Solutions & Services like BFSi, BFSI Co-op, Telecom, Utility, e-Governance, Airport, Education etc.

2 Pioneers in Hardware solutions

State-of-the-art manufacturing for PCs, thin clients business servers, workstations, color monitors, etc

3 Largest ICT Distribution and Retail Network

- 93,000 outlets, covering over 9,000 towns
- Largest pool of trained manpower handling 2.6 million support incidents per annum
- Support base of over 3 million assets in 75,000+ sites
- 1200+ support locations coverage by team of 5000+ engineers

4 Emerging businesses

- **HCL Learning** - transforming education and learning
 - HCL CDC - with a focus to bridge skilled manpower gap which exists in the IT industry
 - HCL DigiSchools – digital classroom solutions
 - HCL Digicampus - holistic learning model for the higher education

Mobility - forayed into the Tablet market with localised content and one touch button for customer service



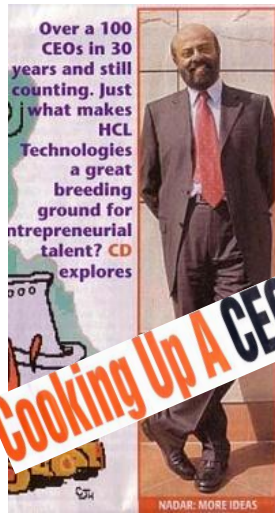
The differentiating factors...

Entrepreneurship



1

Six young entrepreneurs leave their secure corporate jobs with a dream that the microprocessor would change the world



2

Instilling confidence and nurturing entrepreneurs internally

Employee First



3

Empowering and enabling employees to take charge completely...thus fostering a culture of Intrapreneurship

Partnership



1

Partnering and living the partnership is in our DNA – we have fostered such relationships right from our inception

2

Nurtured and grown with partners

Partnerships: the growth drivers for HCL

Product Partnerships

TOSHIBA

1977
Leading position in Office Automation in India



1981
Over 25 years of scripting an ear of computing across the Microprocessor

Microsoft

1985
Over 20 years of strategic relationship that has seen the computer evolve from a computing device to the centre of the Digital World

NOKIA

1996
Dominant position in mobile handset market in India

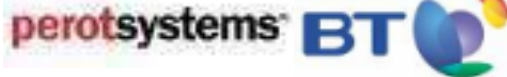
AMD

2004
Partnering in computing and providing IT Services

Joint Ventures/ M&A



1991-96
Created the HP brand for computers in India



1996-2003
Significant IT Services with quarter billion dollar enterprise value



2001-05
First Indian BPO Global Delivery Centre, currently employing 2000 UK nationals



2002-05
Largest financial service offering widest range of Capital Market Services



2005
First Japan- India hi-tech JV for Product Engineering Services

2008
HCL acquired Axon Group plc. The acquisition is one of the biggest acquisition from an Indian IT company in recent times

Strategic Alliances



2005
HCL sets up first Power PC architecture design centre outside of IBM



1996
Largest development (R&D) facility outside Cisco. Gold partner for the Indian market



2005
Partners with Boeing for 787 Dreamliner programme



2007
A Strategic partnership with Misys to open new markets and drive innovation, quality improvements and speed to market for key Misys financial services solutions in high growth economies.



2007
Partners with CA for Threat Management Solution Products. End to End Product Research, Development & Support.



Latest updates...

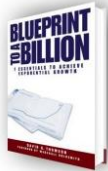
BusinessWeek

Declares HCL among world's top 30 most influential companies and one of the world's top five Emerging Companies to Watch



Recognize HCL's Employee First Philosophy as the world's most modern management

BusinessWeek
FORTUNE



HCL is featured as a case study in a global best-seller



Ranked as the world's **Best** Managed outsourcing vendor by **Black Book** of Outsourcing **2009**

HCL wins FT ArcelorMittal Boldness in Business Award



The Economist

IBM and the other multinationals are becoming increasingly nervous about the fifth-biggest Indian outsourcer, HCL Technologies



Shiv Nadar, Founder - HCL, receives the Padma Bhushan award, third highest civilian recognition bestowed by the President of India



HCL ranked 3rd in India by Brand Equity's Most Trusted Brands Survey 2010



Harsh Chitale - Appointed as CEO, HCL Infosystems



Shiv Nadar, Founder - HCL, conferred the DataQuest IT Lifetime Achievement Award, 2010



Shiv Nadar, Founder - HCL, declared the NewsX Businessman of the year 2010



Shiv Nadar, Founder - HCL, conferred the ET Corporate Excellence Award for CSR for his outstanding philanthropic endeavours



Ajai Chowdhry, Founder - HCL, receives the Padma Bhushan award, third highest civilian recognition bestowed by the President of India



Shiv Nadar, appointed Chairman, Board of Governors, IIT Kharagpur by the President of India

Technology that touches Lives...

Corporate Governance

HCL believes that strong corporate governance practices should be integral to all activities of its Group Companies to ensure efficient conduct of the affairs of the Companies, while upholding the core values of **transparency, integrity, honesty, and accountability**

Volunteer driven social activities



School Intervention Programs (SIP)



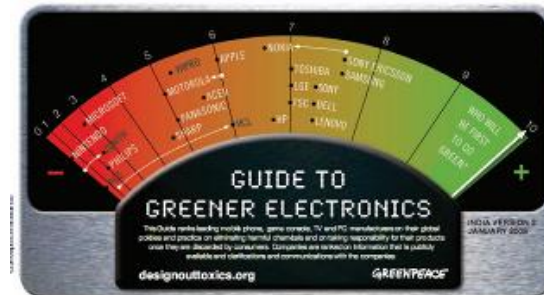
Environmental Conservation and Healthcare Campaigns

Caring for nature



HCL has one of the most progressive policies promoting sustainability in operations to have least stress on the environment

HCL tops Greenpeace e-waste management chart
HCL tops major Indian companies progressively deploying policies & practices to eliminate harmful chemicals from e-products



About the Shiv Nadar Foundation



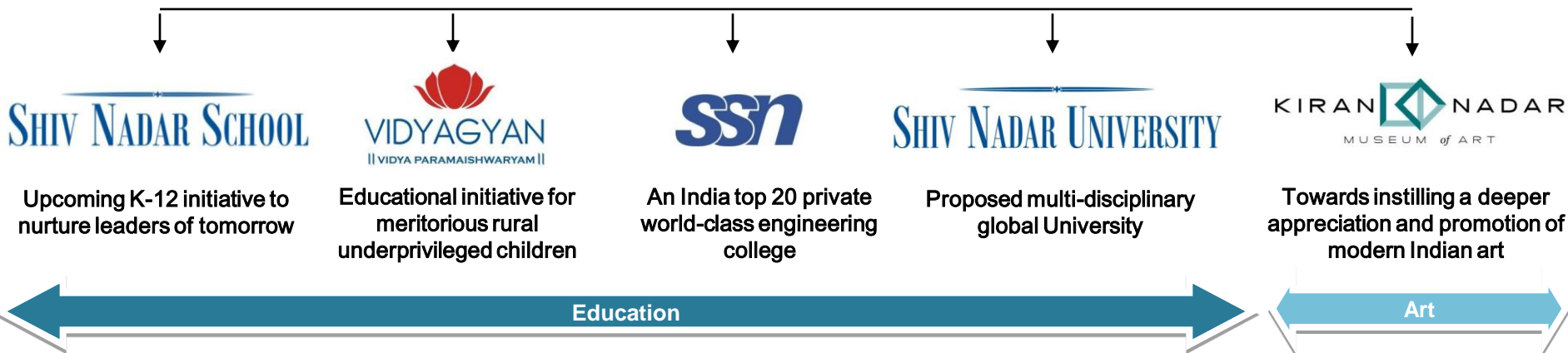
Vision

Leadership for Change.
Through Transformational Education.

Mission

Creating equitable opportunities for leadership, through focused philanthropy in research-led education, creativity and art.

SHIV NADAR FOUNDATION
www.ShivNadarFoundation.org



www.hcl.com

HCL