HCL Enterprise Overview

From July to October 2016
HCL ENTERPRISE SNAPSHOT

HCL ENTERPRISE

HCL TECHNOLOGIES
A leading services company that covers the entire gamut of technology solutions and services including infrastructure management, application development, BPO and technology distribution

HCL INFOSYSTEMS
India's premier IT Services & Technology Distribution company, it has one of the largest sales, service and distribution networks in the country

HCL HEALTHCARE
Aspires to be the nation’s leading healthcare company by addressing healthcare needs; providing healthcare delivery, innovative medical services, products and training to meet the need for quality healthcare

HCL TALENTECARE
An integrated talent solutions provider that aims to address a broad spectrum of opportunities from employability needs of the youth, to role specific skills and specialization needs of industries

as of June 30, 2016

Total Revenues $6.4 billion
EBITDA $1,386 million
Employees 105,000

Total Revenues $735 million
EBITDA $1 million
Employees 5,000

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EBITDA $1 million
Employees 5,000

7 BILLION USD | 110,000 PEOPLE | 31 COUNTRIES
WHAT MAKES US DIFFERENT

GOLD STANDARDS
For HCL, milestones are just stepping stones. From pioneering modern computing in India to reshaping the ideas of healthcare delivery, HCL continuously challenges the status quo to re-define the benchmarks of excellence.

KEY PARTNERSHIPS
Living the partnership is in HCL’s DNA. HCL has fostered such relationships right from inception across all of our businesses.

ENTREPRENEURSHIP
India’s original IT garage start-up, HCL champions and promotes the spirit of entrepreneurship. HCL has a vibrant environment that encourages employees to be self-driven, aligning them to the organization’s vision and goals.
GLOBAL PARTNERSHIPS

Where collaboration delivers value beyond expectation

HCL TECHNOLOGIES

HCL INFOSYSTEMS

HCL HEALTHCARE
HISTORY AND LEGACY

1976: HCL Infosystems founded
1976: Hindustan Computers Limited (HCL) is born
1978: Successfully ships in-house designed microcomputer at the same time as Apple
1980: Assists SMEs to go for computerization
1983: Indigenously develops an RDBMS, a Networking OS and a Client Server architecture at the same time as global IT peers
1985: Partners with Boeing for the Dreamliner program
1991: HCL-HP joint venture develops multi-processor Unix for HP
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1993: Pioneers Remote Infrastructure Management and bags the first order of NSE
1996: Forms joint venture with Nokia and Perot Systems
2001: Launches the Global Delivery Center for British Telecom (BT)
2005: Completes acquisition of AXON Group, the largest in the technology space by an Indian company
2009: Completes acquisition of AXON Group, the largest in the technology space by an Indian company
1979: Completes acquisition of AXON Group, the largest in the technology space by an Indian company
2014: HCL Healthcare founded
2015: HCL TalentCare founded
WHERE TECHNOLOGY FUELS EVERYDAY EXPLORATIONS
HCL INFOSYSTEMS
A Complete Technology Life-cycle Partner

80,000+
Retail outlets across 7,500+ town

15,000+
Datacenter assets under management

1,800+
Channel partners

300+
Consumer support walk-in centers

100,000+
Vocation students trained

20,000+
Digi-school classrooms
HCL INFOSYSTEMS

- Largest distribution and post-sales support network in India addressing all formats
- One of the largest Multi-vendor Support companies in India with more than 3 million end-user assets under management
- Leader in Consumer Services supporting major smartphone brands with global award winning repair factory
- Enabling 3,500+ schools with customized educational content for students, teachers and parents
Over the past decade, HCL Technologies has been one of the fastest growing technology companies in the world.

As a $6.4 billion global company, HCL Technologies brings IT and engineering services expertise under one roof to solve complex business problems for its clients. Leveraging extensive global off-shore infrastructure and a network of offices in 31 countries, HCL provides holistic, multi-service delivery in industries such as financial services, manufacturing, consumer services, public services and healthcare.
HCL TECHNOLOGIES

1-5-15: Fastest growing IT company in the world

$15 BILLION
MARKET CAP

$5 BILLION
REVENUE

$1 BILLION
PROFIT

105,000+ EMPLOYEES

$ 6.4 BILLION

as of June 30, 2015
WHERE TECHNOLOGY CURES AND CARE HEALS
HCL HEALTHCARE
Where innovation and care work together

Set up in affiliation with Johns Hopkins Medicine International, HCL Healthcare aims to create a new benchmark in primary healthcare in the country by making a positive impact on prevention and management of diseases, and raising the awareness levels of communities. Our aim is to create a world class health system by leveraging advances in diagnostics and information technology, and raising the overall standard of healthcare delivery in India in an out-patient setting.

The largest chain of networked multi-speciality clinics in Delhi/NCR
First clinical establishment for patient centered medical care in India
Exclusive tie-up with Johns Hopkins Medicine International

HCL aims to provide innovative medical services, products and training to meet the growing demand for quality healthcare in India
WHERE UNSEEN OPPORTUNITIES RISE AS POSSIBILITIES
HCL TALENTECARE
Where out of the box is an everyday reality

India has close to 7 million graduates including 1.5 million engineers who are academically qualified to join the workforce. HCL TalentCare aims to hone the aptitude of these talented youngsters with additional skills that prepare and align them for effective employment, thereby creating a ready talent pool of professionals for enterprises in IT, BFSI and Healthcare sectors.

STUDENTS
7 million graduates every year in India. Less than 25% are job-ready. To create a balance, professional up-skilling is required.

GOVERNMENT
Renewed focus on ‘Skill India’. Need for creation of a learning environment for Enterprise through policy and incentives.

ENTERPRISES
Unfulfilled need for ‘productivity on arrival’. Higher predictability sought in hiring requirement cycles.

PROGRAM
Technical skills, soft skills, well-rounded personality. Signature learning experience to deliver cutting-edge scholars. Future-proofing through TalentSurance.

OUR BUSINESS MODEL
ACQUISITION
Sourcing from graduate colleges across India

SIGNATURE LEARNING EXPERIENCE
Skilling through Education, Experience, Exposure

OUTPLACEMENT
Staffing graduates with reputed companies
RECOGNITION OF EXCELLENCE

Interbrand ranks HCL in the Top 20 Indian brands of 2015

HCL Technologies receives Best Governed Company Award by Asian Centre for Corporate Governance & Sustainability, 2014

HCL wins CNBC-TV18’s India Business Leader Award for Outstanding Company of the Year, 2014

HCL receives PHD Chamber Good Corporate Citizen Award, 2013

Shiv Nadar, Founder - HCL, receiving the Padma Bhushan award, the third highest civilian recognition bestowed by the President of India (2008)
HCL FOUNDATION

As one of India’s premier companies with more than 110,000 minds, HCL is committed to its core belief of ‘Touching Lives’. The company aims to build inclusive growth and development of the larger social consciousness, which is essential for the unified progress of the nation.

HCL Foundation (HCL F), established in 2011, as a not for profit organization, seeks to engage with various stakeholders to bring about developmental changes in a holistic manner.

**FLAGSHIP PROGRAMS**

**HCL SAMUDAY**
A rural developmental initiative wherein HCL Foundation envisions to create a source code for rural development which would be used in developing 300 villages in Uttar Pradesh (UP)

- Covering 300 villages in UP
- ₹ 110 Cr to be spent in FY 2016-17

**HCL GRANT**
Aims to achieve sustainable development of rural communities by supporting NGOs that are doing path-breaking work towards transformation of rural India

- Grant of ₹ 15 Cr annually given to the Winner NGOs
- ₹ 100 Cr commitment over a period of five years

**URBAN CSR**
Works towards equitable and sustainable development of migratory and displaced population in Urban India

- Beneficiaries – 2,00,000+
- Volunteers – 22,000+
- ₹ 85 Cr to be spent over in the next five years

**POWER OF ONE**
A structured volunteering and payroll-giving program that enables HCL employees to spend a day, every week or month or year or even one hour every day for the community service

- 38,000 HCL employees contributing ₹ 1 a day
- Grant of ₹ 15 Cr annually given to the Winner NGOs
- ₹ 100 Cr commitment over a period of five years
**Objective:** Develop a replicable model - a source code for Economic and Social Development of rural areas across six parameters: **Education, Livelihood, Health, Infrastructure, Agriculture, Water and Sanitation.** This source code will be used to build model villages in partnership with central and state government, village communities, NGO's, knowledge institutions and allied partners.

Samuday is currently under implementation in the central zone of Uttar Pradesh (Madhyanchal) in **Hardoi District, Kachhauna Block** - Covering 41 Gram Panchayats (GPs) with 30014 Households (HH) and a population of 1.6 lacs

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**Rural Development in 300 UP Villages**

**Agenda**

- 120 Villages Selected in UP
- 100% Access to Primary Healthcare
- 90% Reduction in Maternal Mortality Rate
- 90% Reduction in Infant Mortality Rate
- 100% Trained Youth to Earn
- 100% Access to Clean Drinking Water

**Technical Partnerships for Success**

Johns Hopkins University, The Energy and Resources Institute, Public Health Foundation of India and National Agro Foundation
HCL Grant is a step towards recognition of the Rise of the Fifth Estate—the NGOs, critical change agents today, contributing towards Nation Building. Started in 2015, it is a ₹100 Crore commitment by HCL over a period of five years, to strengthen the capacities of NGOs that strive for transformation in the areas of Education, Health and Environment.

The Grant is meant to support such NGOs that reach out to marginalized, isolated and underdeveloped rural communities, and achieve sustainable socio-economic development.

**Key highlights: FY 2015-16**

On Jan 18, 2016, President Pranab Mukherjee presented the HCL Grant of ₹5 crore to its first ever recipient, *Going to School*.

**HCL Grant FY 2016-17**

**Three Thematic Categories**

- Each category winner to receive a grant of ₹5 Crores
- HCL Grant 2016-17: Over 3000 NGOs registrations from all States of India and Union Territories
- The award will be announced on February 9, 2017
SOCIAL IMPACT

CONCERTS

HCL CONCERTS
Concerts held across Delhi-NCR and Chennai, with the aim to rekindle interest in Indian classical music, showcasing vocal, instrumental, dance and classical fusion performances

SWAMI HARIDAS TANSEN
Strategic and marketing partner for the annual festival, dedicated to Hindustani classical performing arts

SPORTS

HCL TENNIS
HCL’s association with Tennis started in 2015 through the HCL Inter-School Tennis Challenge that aimed at inspiring young tennis players (U-12 and U-14) to play Tennis and help nurture and develop their skills. In 2016, HCL has launched the Junior Tour and Masters, a national level competition across five cities – Chennai, Kolkata, Lucknow, Pune and Greater Noida.

HCL BRIDGE
Organizes the annual HCL International Bridge Championship since 2003
Title Sponsor for the 42nd World Bridge Championships, 2015