

## Xerox and HCL Technologies Announce Global Partnership

ROCHESTER, N.Y., Nov. 19, 2008 – Xerox Corporation (NYSE: XRX) today announced a strategic global alliance with HCL Technologies, a leading global IT services company. HCL will serve as a systems integrator for Xerox’s managed print services offering – which helps companies control their office print environment to achieve continual cost savings and productivity gains.

“The partnership with HCL will open new opportunities for Xerox in this high-growth market while bringing sustainable business benefits to more customers worldwide,” said Stephen Cronin, president, Xerox Global Services.

The joint, go-to-market offering combines Xerox Office Services and systems with HCL’s desktop management and infrastructure expertise to help enterprises gain control of printing, copying and other document-related costs. Effectively managing the office can lead to reduced print costs; faster and easier management of documents; lower compliance and security risks; a higher level of service to end users; and environmental benefits.

“This partnership represents an opportunity to transform the way enterprise print environments are managed,” said Anant Gupta, president, HCL Technologies Infrastructure Services Division. “With the collaborative efforts of two market leaders we will create new, value-added solutions that will drive additional efficiencies throughout the office setting.”

HCL currently manages more than 600,000 desktops and supports seven million helpdesk contacts. The company leverages its extensive global offshore infrastructure and its 20-country network to provide multi-service delivery in key industries such as financial services, manufacturing, government, telecommunications, life sciences, retail and energy.

### **About HCL Technologies:**

HCL Technologies is a leading global IT services company. Since its inception into the global landscape after its IPO in 1999, HCL focuses on ‘transformational outsourcing,’ and offers an integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering, R&D services and BPO. HCL takes pride in its philosophy of ‘Employee First’ which empowers our 52,714 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.0 billion (Rs. 8300 crores), as on 30th September 2008. For more information, please visit [www.hcltech.com](http://www.hcltech.com)



**Customer Contact:**

For more information about Xerox Global Services, visit <http://www.xerox.com/globalservices> or call 800-ASK-XEROX, ext. 947.

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Note: For more information on Xerox, visit <http://www.xerox.com> or <http://www.xerox.com/servicesnews>. For open commentary and industry perspectives, visit <http://www.xerox.com/blogs> or <http://www.xerox.com/podcasts>.

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